## **BALANCE SHEET**

As at Sep.30, 2014

Unit: VND

No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014					
	1	2	3	4	5					
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		1.060.194.205.440	1.063.980.356.682					
I	Cash & Cash equivalents	110		27.073.257.134	103.521.029.113					
1	Cash	111	V.01	19.773.257.134	40.021.029.113					
2	Cash equivalents	112		7.300.000.000.00	63.500.000.000.00					
II	Short-term financial investments	120	V.02	13.364.863.281	13.364.863.281					
1	Short-term investments	121		13.364.863.281	13.364.863.281					
2	Provision for devaluation of short-term investments	129		-	-					
III	Short-term receivables	130		614.093.936.301	702.867.218.316					
1	Trade accounts receivables	131		533.817.065.790	625.421.180.985					
2	Prepayment to suppliers	132		56.054.968.758	26.953.177.099					
	Short-term intercompany receivables	133		-	-					
	Receivables on percentage of construction contract completion	134		-	-					
	Other receivables	135	V.03	59.630.222.472	80.479.793.017					
6	Provision for short-term doubtful debts	139		(35.408.320.719)	(29.986.932.785)					
IV	Inventories	140		345.731.647.723	222.400.600.692					
1	Inventories	141	V.04	345.731.647.723	222.400.600.692					
2	Provision for devaluation of inventories	149		-	-					
V	Other short-term assets	150		59.930.501.001	21.826.645.280					
1	Short-term prepaid expenses	151		1.634.423.812	2.411.735.378					
	VAT deductible	152		24.809.384.166	2.959.548.305					
3	Tax and accounts receivable from State budget	154	V.05	2.746.949.618	874.935.598					
4	Other short-term assets	158		30.739.743.405	15.580.425.999					
В	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		783.142.871.473	781.633.674.140					
I	Long-term receivables	210		-	-					
1	Long-term receivables from customers	211		-	-					
	Capital receivable from subsidiaries	212		-	-					
	Long-term inter-company receivables	213	V.06	-	-					
	Other long-term receivables	218	V.07	-	-					
	Provision for long-term doubtful debts	219		-	-					
II	Fixed assets	220		638.873.585.390	643.901.938.622					
	Tangible fixed assets	221	V.08	312.954.883.847	353.984.656.610					
	- Historical cost	222		406.027.239.053	437.083.475.448					
	- Accumulated depreciation	223		(93.072.355.206)	(83.098.818.838)					
2	Finance leases fixed assets	224	V.09	136.740.555.028	102.618.685.979					
	- Historical cost	225		149.262.149.213	108.293.929.612					
	- Accumulated depreciation	226		(12.521.594.185)	(5.675.243.633)					
3	Intangible fixed assets	227	V.10	83.393.692.351	96.789.203.868					
	- Historical cost	228	, , 10	84.973.336.291	97.562.073.291					
	<b>{</b>									
	- Accumulated depreciation	229		(1.579.643.940)	(772.869.42					

4	Construction in progress	230	V.11	105.784.454.164	90.509.392.165
III	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		127.800.028.915	126.884.612.314
1	Investment in subsidiaries	251		-	-
2	Investment in associate or joint-venture companies	252		122.209.500.000	121.169.500.000
3	Other long-term investments	258	V.13	9.000.000.000	9.000.000.000
4	Provision for devaluation of long-term financial investments	259		(3.409.471.085)	(3.284.887.686)
V	Other long-term assets	260		16.469.257.168	10.847.123.204
1	Long-term prepaid expenses	261	V.14	3.484.143.419	1.583.973.204
2	Deferred income tax assets	262	V.21	-	-
3	Others	268		12.985.113.749	9.263.150.000
VI.	Goodwill	269	_	-	-
	TOTAL ASSETS $(270 = 100+200)$	270		1.843.337.076.913	1.845.614.030.822

	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES $(300 = 310 + 330)$	300		1.225.867.723.744	1.268.106.594.832
I	Short-term liabilities	310		1.157.099.043.464	1.200.868.943.197
1	Short-term borrowing	311	V.15	823.144.759.098	788.109.578.429
2	Trade accounts payable	312		278.141.448.121	263.652.526.133
3	Advances from customers	313		14.333.552.290	19.888.216.057
4	Taxes and payable to state budget	314	V.16	8.046.786.840	58.027.608
5	Payable to employees	315		9.957.489.498	16.978.250.016
6	Payable expenses	316	V.17	-	-
	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	19.238.183.272	108.500.916.192
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		4.236.824.345	3.681.428.762
II	Long-term liabilities	330		68.768.680.280	67.237.651.635
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		-	-
4	Long-term borrowing	334	V.20	68.768.680.280	67.237.651.635
5	Deferred income tax payable	335	V.21	-	-
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
8	Unrealised revenue	338		-	-
9	Scientific and Technological Development fund	339		-	-
В	OWNER'S EQUITY	400		617.469.353.169	577.507.435.990
I	Capital sources and funds	410	V.22	617.469.353.169	577.507.435.990
1	Paid-in capital	411		456.000.000.000	380.000.000.000
2	Capital surplus	412		17.668.800.000	17.668.800.000
	Other capital of owner	413		_	_
4	Treasury stock	414		_	-

	TOTAL RESOURCES	440		1.843.337.076.913	1.845.614.030.822
С	MINARITY INTEREST	500		-	-
3	Budget for fixed asset	433		-	-
2	Budgets	432	V.23	-	-
1	Bonus and welfare funds	431		-	-
II	Budget sources	430		-	
11	Capital for construction work	421		-	
10	Retained after-tax profit	420		121.701.734.418	159.838.356.812
9	Other fund belong to owner's equity	419		-	-
8	Financial reserve fund	418		11.098.679.162	10.000.139.589
7	Investment and development fund	417		11.000.139.589	10.000.139.589
6	Foreign exchange differences	416		-	-
5	Asset revaluation differences	415		-	-

## INCOME STATEMENT

**Quarter 3/2014** 

Items		Note	Quar	ter 3	Accumulation fr. Jan. 01 to Jun. 30		
			2014	2013	2014	2013	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	474.382.673.780	387.475.162.619	1.615.431.737.865	1.103.525.922.160	
2. Deductions	02		4.509.101.072	1.391.680.000	4.769.959.307	7.107.507.025	
3. Net sales and services ( 10 = 01 - 02 )	10		469.873.572.708	386.083.482.619	1.610.661.778.558	1.096.418.415.135	
4. Cost of sales	11	VI.27	403.540.199.140	344.581.090.299	1.410.804.916.197	965.634.676.366	
5. Gross profit (20= 10-11)	20		66.333.373.568	41.502.392.320	199.856.862.361	130.783.738.769	
6. Financial income	21	VI.26	3.195.309.790	4.675.830.273	8.334.791.146	7.760.338.650	
7. Financial expenses	22	VI.28	16.063.979.690	19.352.255.921	45.139.048.443	49.364.899.042	
- In which: Interest expense	23		13.974.806.367	12.085.857.992	38.738.122.572	37.071.571.252	
8. Selling expenses	24		19.730.891.284	17.186.027.863	57.021.984.487	46.430.015.287	
9. General & administrative expenses	25		5.796.525.239	4.968.665.923	21.150.264.957	14.289.138.857	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		27.937.287.145	4.671.272.886	84.880.355.620	28.460.024.233	
11. Other income	31		21.943.459.954	375.908.116	22.063.008.438	879.119.972	
12. Other expenses	32		21.802.946.926	621.042.831	21.948.918.956	1.421.272.802	
13. Other profit (40=31-32)	40		140.513.028	(245.134.715)	114.089.482	(542.152.830)	
14. Profit or loss in joint venture	45		-	-	-	-	
15. Profit before tax ( 50=30+40)	50		28.077.800.173	4.426.138.171	84.994.445.102	27.917.871.403	
16. Current corporate income tax expenses	51	VI.30	524.560.783	365.777.345	4.999.146.603	1.405.842.336	
17. Deferred corporate income tax expenses	52	VI.30	-	-	-	6.498.914	
18. Profit after tax (60=50-51-52)	60		27.553.239.390	4.060.360.826	79.995.298.499	26.505.530.153	
18.1 Profit after tax of minorities	61		0	0	0	0	
18.2 Profit after tax of the parent company's shareholders	62		27.553.239.390	4.060.360.826	79.995.298.499	26.505.530.153	
19. EPS (VND/share)	70		622	107	2.002	698	

## **CASH FLOW STATEMENT**

Quarter 3/2014 (Direct method)

Unit: VND

<b>-</b> .			Accumulation Unit: VND		
Items	Code	Note -	Current year	Previous year	
1		3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		1.184.766.551.776	1.081.977.316.026	
2. Cash paid for supplier	02		(1.498.094.314.080)	(1.031.277.508.721)	
3. Cash paid for employee	03		(89.426.397.031)	(79.171.484.078)	
4. Cash paid for interest	04		(7.564.977.220)	(41.835.213.666)	
5. Cash paid for corporate income tax	05		(11.298.000)	-	
6. Other receivables	06		1.429.178.824.189	2.469.889.122.156	
7. Other payables	07		(1.099.228.896.137)	(2.413.296.957.856)	
Net cash provided by (used in) operating activities	20		(80.380.506.503)	(13.714.726.139)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:	_				
1. Cash paid for purchase of capital assets and other long-term assets	21		(692.000.000)	(56.332.674.000)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		15.584.487.358	7.757.048.000	
3. Cash paid for lending or purchase debt tools of other companies	23		-	-	
4. Withdrawal of lending or resale debt tools of other companies	24		-	-	
5. Cash paid for joining capital in other companies	25		(1.040.000.000)	(17.487.439.958)	
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		2.787.458.072	201.569.744	
Net cash used in investing activities	30		16.639.945.430	(65.861.496.214)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:	_				
1. Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33		1.577.866.942.505	1.317.772.554.880	
4. Cash paid to principal debt	34		(1.543.402.886.066)	(1.220.268.646.294)	
5. Cash paid to financial lease debt	35		(10.524.300.894)	(10.313.249.863)	
6. Dividend, profit paid for owners	36		(36.643.402.450)	(378.575.000)	
Net cash (used in) provided by financing activities	40		(12.703.646.905)	86.812.083.723	
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Net cash during the period (20+30+40)	50	<u> </u>	(76.444.207.978)	7.235.861.370	
Cash and cash equivalents at beginning of year	60		103.521.029.113	21.363.629.685	
Influence of foreign exchange fluctuation	61		(3.564.001)	28.756.556	
Cash and cash equivalents at end of year (50+60+61)	70		27.073.257.134	28.628.247.611	